Daniel John Woods

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CITIZENSHIP New Zealand Citizen.

EDUCATION Currently Pursuing: *Doctorate of Philosophy*, Economics, Purdue University, 2015-2021 (expected completion in May).

Master of Commerce with Distinction, Economics, University of Canterbury, 2012-2013.

B.Sc. (Hons.) (First Class), Economics, University of Canterbury, 2006-2010.

RESEARCH INTERESTS Behavioral, Experimental, and Computational Economics, Industrial Organization.

REFERENCES

Timothy Cason	David Gill	Maroš Servátka
cason@purdue.edu	gill53@purdue.edu	maros.servatka@mgsm.edu.au

WORKING PAPERS **Job Market Paper:** "Improving Ex-ante Power Analysis With Quantal Response Simulations"

"Network Defense and Behavioral Biases: An Experimental Study" (with Mustafa Abdallah, Saurabh Bagchi, Shreyas Sundaram, and Timothy Cason). *(Revise and Resubmit at **Experimental Economics**).*

"Behavioral Bandits: Analyzing the Exploration Versus Exploitation Trade-off in the Lab" (with Stanton Hudja).

PUBLICATIONS "Nice to You, Even Nicer to Me: Does Self-Serving Generosity Diminish Reciprocal Behavior?" (with Maroš Servátka), ***Experimental Economics*** (2019), 22, 506-529.

"Price-Setting and Attainment of Equilibrium: Posted Offers Versus An Administered Price" (with Sean Collins, Duncan James, and Maroš Servátka), ***Games and Economic Behavior*** (2017), 106, 277-293.

"Testing Psychological Forward Induction and the Updating of Beliefs in the Lost Wallet Game" (with Maroš Servátka), ***Journal of Economic Psychology*** (2016), 56, 116-125.

RESEARCH GRANTS IFREE Small Grants Program, The International Foundation for Research in Experimental Economics, 2019.

Doctoral Research Funds Grant, Krannert School of Management, 2019.

TEACHING Instructor, Purdue University: Game Theory (2017). (received Krannert Certificate for Distinguished Teaching)

Teaching Assistant, Purdue University: Principles of Microeconomics (2015), Intermediate Macroeconomics (2017), Game Theory (2018).
Teaching Assistant, University of Canterbury: Introduction to Microeconomics (2010), Introduction to Macroeconomics (2010), Game Theory (2012, 2013).

HONORS AND AWARDS Purdue University: Ross Fellowship, 2015, PGSG Professional Grant, 2017, Krannert Certificate for Distinguished Teaching, 2017, Bilsland Dissertation Fellowship, 2018.

University of Canterbury: University Prizes, 2014, UC Master's Scholarship, 2011, Summer Research Scholarship, 2009 and 2011, Economics Department Book Prize, 2008, Madam Tiong Guok Hua Memorial Prize in Economics, 2007.

New Zealand Association of Economists: Graduate Study Award, 2013. New Zealand Qualifications Authority: NCEA Scholarship in Economics and Statistics, 2006.

CONFERENCES Presented *Behavioral Bandits: Analyzing the Exploration Versus Exploitation Trade-off in the Lab* at the ESA Job-market Candidates Seminar Series 2020.
Presented *Using QRE Simulations for Power Analysis* at the ESA Global Meeting 2020.
Presented *Competition in Information: An Experimental Test of Bayesian Persuasion in Search Markets* at the Southern Economic Association Annual Meetings 2018, the Australia New Zealand Workshop in Experimental Economics 2018, and the ESA World Meeting 2019.
Presented *Does Self-serving Generosity Diminish Reciprocal Behaviour?* at the Bratislava Economic Meeting 2014, the Asia-Pacific Meeting of the Economic Science Association 2014, and the 54th New Zealand Association of Economists Annual Conference 2013.
Presented *Testing Psychological Forward Induction in the Lost Wallet Game* at the 53rd New Zealand Association of Economists Annual Conference 2012.